

**FOR IMMEDIATE RELEASE**

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**Arecont Vision Announces New Sales Management Additions.**



*(l to r: Matthew Jenkins, Frank Polidoro and Neetu Chaturvedi)*

Glendale, CA (May 25, 2010) – Arecont Vision, the industry leader in IP-based megapixel camera technology, today announces the addition of three new Regional Sales Managers. Mathew Jenkins will handle the U.S. Southwest Region, Frank Polidoro will handle the US Northeast Region and Neetu Chaturvedi joins Arecont Vision as the Regional Sales Manager for India. The appointments, which are effective immediately, were announced by Arecont Vision Executive Vice President of Sales and Marketing, Scott Schafer.

“Mathew, Frank and Neetu will play key roles in the continued advancement of Arecont Vision. Their sales and leadership abilities will help them lead the expansion of our sales channel, and will drive our unique technology to new corners of the industry,” said Scott Schafer “We have grown substantially over the past year and plan to continue robust growth. There is no doubt that this is due, in part, to the strength of our sales team – and we look forward to continuing the ascent with these three new additions.”

Mathew Jenkins joins Arecont Vision after working in sales and solutions development for commercial accounts at UTC Fire and Security in Southern California. Having designed video systems for clients in a wide array of markets since 2000, Mathew was an early adopter of Arecont Vision megapixel technology. With an interest in IT and advanced surveillance technologies as well as knowledge of the security market in general, Mathew is an excellent addition to the Arecont Vision team. As Regional Sales Manager for the Southwest, Mathew is now covering Southern California, Southern Nevada and the state of Arizona. Mathew reports to Nathan Wheeler, Director of Sales, North America - West.

Also joining the Arecont Vision team is Frank Polidoro - the company's new Northeast Regional Sales Manager. Frank is responsible for managing and further developing Arecont Vision's expansion in Eastern Canada, New England, and the New York and New Jersey metro areas. With more than twenty years of experience selling security and surveillance solutions to end-users, integrators, and resellers, Frank offers a wealth of knowledge in network surveillance systems and IP video technology. Frank previously held the position of Vice President of Sales for Samsung's Techwin division, where he was primarily responsible for the company's strategic channel development. Frank reports to Chris Sessa, Director of Sales, North America - East.

Neetu Chaturvedi has been appointed as the new Regional Sales Manager for Arecont Vision India. During her tenure at March Networks India, Neetu's professional accomplishments positioned her as one of India's prominent security surveillance experts. Based out of New Delhi, Neetu will be responsible for the development of

Arecont Vision's strategic partnership program as well as promoting their megapixel technology as the solution of choice through various regional channels. Neetu reports to Becky Zhou, Director of Sales, Asia Pacific.

**For more information contact Arecont Vision by calling toll free 1-877-CAMERA-8, or visiting [www.arecontvision.com](http://www.arecontvision.com).**

**About Arecont Vision**

Arecont Vision is the leading manufacturer of high-performance megapixel IP cameras and associated software. Arecont Vision products are made in the USA and feature proprietary low-cost massively parallel image processing architectures MegaVideo® and SurroundVideo® that represent a drastic departure from traditional analog and network camera designs. These innovative technologies enable Arecont Vision to deliver multi-megapixel digital video at IP VGA camera price points.

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**\*EDITORS' NOTE:** Electronic files and photos are available upon request by emailing Jennifer O'Reilly at in | fusion advertising at [joreilly@ifadvertising.com](mailto:joreilly@ifadvertising.com).