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Arecont Vision Launches Channel Partner Certification Program.

Sessions Will Educate And Certify Resellers On Megapixel Camera Technology.

Glendale, CA (June 2, 2009) – Arecont Vision, the industry leader in IP-based megapixel camera technology, has launched its Channel Partner Certification Program with the goal of instructing and certifying system integrators, distributors, architects, and engineers in the development of megapixel video surveillance solutions.

Reflecting Arecont Vision's worldwide leadership in megapixel technology, the certification program's sessions will educate the market on megapixel technology in general and on Arecont Visions' market-leading products, helping our partners to succeed.

"Attendees will learn all about megapixel technology – where it was, where it is now and where it's going," said Scott Schafer, Arecont Vision Executive Vice President of

Sales and Marketing. "Educating our channel partners about the advantages and value that megapixel technology provides is an important step in broadening the market. Our channel partners will come away with a much stronger ability to design, configure, install, and support their customers. Additionally, they will be able to present, demonstrate and build compelling business cases for their customers. Being able to provide a strong return on investment (ROI) is also a key deliverable."

Resellers will learn how to develop complete megapixel solutions, will receive a Certificate of Completion and can promote their certification to customers. Arecont Vision certified resellers will receive preferential treatment on leads and projects.

The Channel Partner Certification Program course will cover the advantages of H.264 video compression and how Arecont Vision implements the standard. Other topics include understanding pixel density/pixels on target; optics and sensor technology (CMOS vs. CCD), what differentiates Arecont Vision in the market, and the company's product lineup. The course will provide hands-on instruction about setup, configuration and troubleshooting.

The first session will take place June 2nd in Glendale California, followed on June 4th with a session in Dallas, Texas. Other upcoming sessions are scheduled for the week of June 15th in Northern Europe. Future dates in the United States include July 7th in Baltimore, July 9th in New York, July 14th in Chicago and July 16th in Seattle. Sessions are planned the week of October 5 in Southern Europe. Sessions will also be taking place in Latin America, Middle East, Africa, Asia Pacific and Australia.

Attendees will also receive an Arecont Vision MegaKit including a megapixel camera, a megapixel lens, mini-tripod, PoE splitter/injector, two retractable CAT5e cables, and a custom-labeled Arecont Vision case.

For more information please contact Arecont Vision by calling toll free +1.818.937.0700, or visiting www.arecontvision.com/channelpartner.html.

About Arecont Vision

Arecont Vision is the leading manufacturer of high-performance megapixel IP cameras and associated software. Arecont Vision products are made in the USA and feature low-cost massively parallel image processing architectures MegaVideo® and SurroundVideo® that represent a drastic departure from traditional analog and network camera designs. These innovative technologies enable Arecont Vision to deliver multi-megapixel digital video at IP VGA camera price points.

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***EDITORS' NOTE:** Electronic files and photos are available upon request by emailing Jennifer O'Reilly at in | fusion advertising at joreilly@ifadvertising.com.